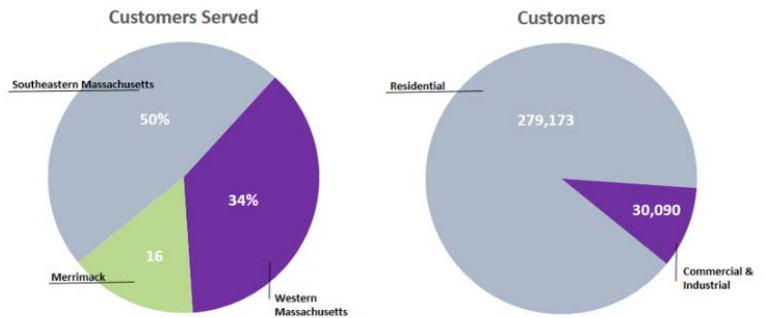




## Columbia Gas Massachusetts Statistics

Columbia Gas Quick Stats	
Gas O&M	\$121.7 M
Customers	270,302
Employees	688
Residential Natural Gas Price (\$/Dth)	\$12.33
Residential Natural Gas Revenue	\$314.1 M
Residential Natural Gas Volume (Dth)	25,470,908
Gas Revenue/Customer	\$1,162
O&M/Customer	\$450



### Columbia Gas of Massachusetts Service Area:

With over 313,000 customers, Columbia Gas provides natural gas service in 65 Massachusetts cities and towns.

### Columbia Gas – Stay Safe & Public

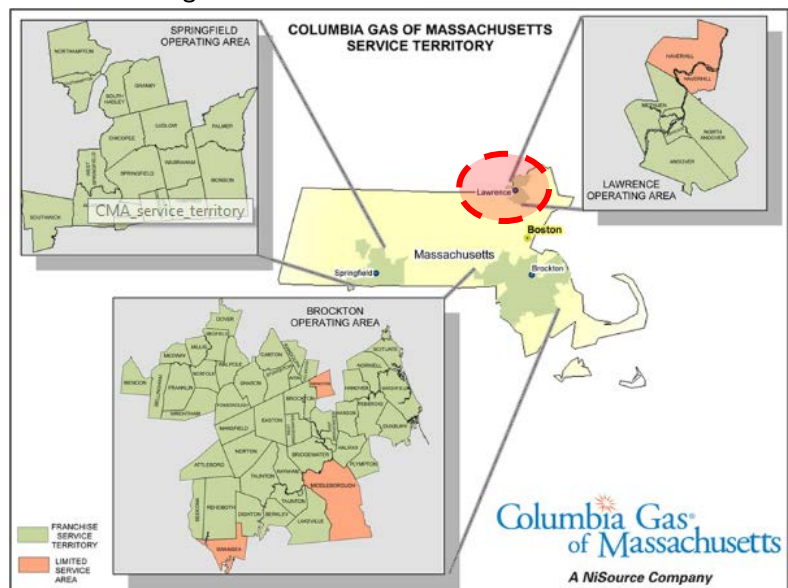
#### Awareness:

[www.columbiagasma.com/en/stay-safe](http://www.columbiagasma.com/en/stay-safe)

### About Columbia Gas of Massachusetts

#### (From Company Website):

Columbia Gas of Massachusetts is one of NiSource’s seven regulated utility companies. NiSource (NYSE: NI) is one of the largest fully-regulated utility companies in the United States, serving approximately 3.5 million natural gas customers and 500,000 electric customers through its local Columbia Gas and NIPSCO brands.



Columbia Gas of Massachusetts continues to grow as more businesses and homeowners convert from oil and electricity to natural gas. Today, natural gas satisfies 24 percent of our nation's total energy demand and only 18 percent of New England's energy demand. The region's under-saturated natural gas market means growth opportunities for natural gas companies, which are unparalleled in most other areas of the country.

The use of natural gas in New England is expected to significantly grow due to the region's increased pipeline capacity. The region is now supplied with natural gas from five major pipelines, from both the north and south, including the Algonquin Gas Transmission System, Tennessee Gas Pipeline, Iroquois Gas Transmission System, Portland Natural Gas Transmission System and Maritimes Northeast Pipeline.

**Gas Main Replacements:** Columbia Gas of Massachusetts has been one of the most aggressive LDCs in the nation at replacing their old cast iron main, with a 36% replacement rate over the past 5 years, according to USA Today:

GAS UTILITY	2012	2017	PCT REPLACED
Atmos Energy Corporation - Mid-Tex, Dallas, TX	823	498	40%
Spire Alabama Inc., Birmingham, AL	889	574	36%
Columbia Gas Of Massachusetts, Lawrence, MA	740	471	36%
Spire Missouri Inc. East, St. Louis, MO	769	531	31%
Consumers Energy Co, Jackson, MI	608	425	30%
Elizabethtown Gas Co, Union, NJ	612	460	25%
Yankee Gas Services Co, Meriden, CT	413	321	22%
Niagara Mohawk Power Corp, Melville, NY	1,444	1,136	21%
Peoples Gas Light & Coke Co, Chicago, IL	1,480	1,198	19%
Consolidated Edison Co Of New York, New York, NY	1,286	1,039	19%
Keyspan Energy Delivery - Ny City, New York, NY	1,651	1,355	18%
PECO Energy Co, Philadelphia, PA	759	624	18%
NSTAR Gas Company, Southborough, MA	398	335	16%
DTE Gas Company, Detroit, MI	2,470	2,098	15%
Boston Gas Co, Boston, MA	2,061	1,768	14%
Public Service Electric & Gas Co, Newark, NJ	4,162	3,666	12%
Baltimore Gas And Electric Company, Baltimore, MD	1,316	1,168	11%
Philadelphia Gas Works, Philadelphia, PA	1,524	1,375	10%
Southern Connecticut Gas Co, Orange, CT	669	621	7%
Washington Gas Light Co, Washington, DC	508	475	7%

**Recent Articles about the Sept 14, 2018 event:**

[www.cbsnews.com/news/gas-explosions-massachusetts-evacuations-lawrence-andover-columbia-gas-today-2018-09-14](http://www.cbsnews.com/news/gas-explosions-massachusetts-evacuations-lawrence-andover-columbia-gas-today-2018-09-14)

[www.time.com/5395932/gas-explosion-lawrence-andover-massachusetts](http://www.time.com/5395932/gas-explosion-lawrence-andover-massachusetts)

[www.usatoday.com/story/news/2018/09/14/boston-merrimack-valley-cast-iron-natural-gas-pipes-aging-infrastructure/1300246002](http://www.usatoday.com/story/news/2018/09/14/boston-merrimack-valley-cast-iron-natural-gas-pipes-aging-infrastructure/1300246002)